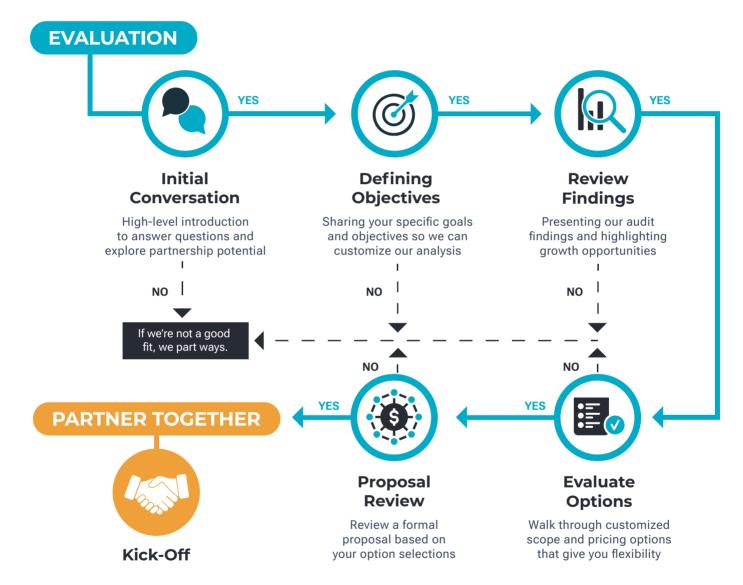


## Discovery Process

## Are We a Fit for You? (and Vice Versa)

Thank you for considering DOM before you start your agency selection process! We have a very detailed, no-pressure process for determining if we're the right partner for you... And vice versa!

We invest the time up front to ensure the highest likelihood of success, breaking up the process into stages so you only invest your time when it makes sense for you.



## **Initial Steps:**

- · Appoint Client Success Manager
- · Assemble Team Members
- · Debrief Internally on Prior Conversations & Findings
- · Share Kick-Off Questions
- Schedule Launch Call
- Grow!